



# EXPORTNews

*Your Global Business Partner*

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**U.S. Department of Commerce  
U.S. Export Assistance Centers  
Serving the State of Georgia —**

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## **ATLANTA U.S. EXPORT ASSISTANCE CENTER WEBSITE**

**The Atlanta U.S. Export Assistance Center now has its own website! For your information on current export topics, links to export trade resources our monthly newsletter and upcoming local events, go to:**  
**[www.buyusa.gov/sunbelt/page19.html](http://www.buyusa.gov/sunbelt/page19.html)**

**EXPORTNews** is the monthly newsletter of the U.S. Commercial Service, U.S. Dept. of Commerce in Atlanta. It is distributed by email and winfax. To correct, add or delete an address, send complete contact information to the Atlanta USEAC at the email address or fax # above.

**Sam Troy Named Director of the Charlotte USEAC Network** - On September 7<sup>th</sup>, Sam Troy will officially assume his new position as Director of the Southeastern U.S. Export Assistance Center (USEAC) in Charlotte, NC. As Director, Mr. Troy will be responsible for coordinating and managing the export promotion and trade facilitation efforts of the U.S. Dept. of Commerce in North Carolina, South Carolina, Tennessee and Virginia. For the past six years, he served as Director of the Sunbelt USEAC network here in Atlanta. Mr. Troy joined the Commerce Dept. in 1973 and has held several positions including Director of the Greensboro, NC Export Assistance Center; Regional Managing Director; and Director of Domestic Operations.

### **→ Check Out These Valuable Resources ↓**

**Iraq Reconstruction Task Force** - Wants to inform you of the following business opportunities in Iraq. The Coalition Provisional Authority (CPA) that is currently governing Iraq is now issuing contracts and tenders directly from Iraq. All solicitations are available on the CPA website at <http://www.cpa-iraq.org/business/index.html>. For a complete overview of information on Iraq Reconstruction, please visit [www.export.gov/iraq](http://www.export.gov/iraq). It is strongly recommended that any company interested in Iraq read the "Business Guide on Iraq" which is updated every two weeks.

**Office of Export Promotion Services' Trade Events List** - To view a listing of Domestic/International Trade Shows, Trade Missions and Int'l. Catalog Exhibitions planned for 9/03-9/04, go to [http://www.export.gov/comm\\_svc/eps\\_events060603.html](http://www.export.gov/comm_svc/eps_events060603.html).

**Inter-American Development Bank (IDB) Procurement Notices on the Web** - As of May 2003, the *IDB Projects Online* site ceased to exist. In an effort to increase transparency and to facilitate access to information on IDB projects and procurement opportunities, the IDB has moved the information to a new free website. To access these leads, go to <http://www.iadb.org/>. Look to the left side under *Projects* and click on *Procurement*.

**Directory of International Trade Services in Georgia** to obtain an online PDF version, go to: [www.georgia.org/trade/pdf/trade\\_services.pdf](http://www.georgia.org/trade/pdf/trade_services.pdf) or call (404) 657-1900 to request a hard copy.

### **\*\*\*Opportunities to Promote Your Products and Services\*\*\***

**South African Safari 2003 – October: Durban, Cape Town and Johannesburg** - The Commercial Service in South Africa is organizing a road show to introduce American products and services to interested South African buyers. For \$150, participants will reach thousands of South Africa businesses in three major cities and will receive trade leads after every show. Targeted sectors are: aerospace/defense, apparel/textiles, auto parts, consumer goods, environmental technologies, information/communications technologies, infrastructure/mining, medical/healthcare/cosmetics, oil and gas/chemicals and safety and security. For more information and to register for this event, go to: <http://www.buyusa.gov/southafrica/en/page276.html>.

**Rebuild Iraq 2004 Trade Show** will be held January 19-23, 2004, in Kuwait at the International Fair Grounds. The following sectors have been identified as offering the best prospects for companies interested in the Iraqi market: Building & Construction; Oil & Gas; Municipal Services & Security; Hospitals & Health; IT & Communications; Education & Schools; Agricultural & Food, and Consumer Goods. For additional information on this event, go to [www.rebuild-iraq-expo.com](http://www.rebuild-iraq-expo.com).

**Sell Your Medical Products to Europe!** Join the U.S. Department of Commerce in the 9th annual CEO Corporate Executive Office Program at MEDICA 2003 in Düsseldorf, Germany. MEDICA convenes November 19-22, 2003. MEDICA is the largest and most prestigious medical equipment show in the world, with over 3,600 exhibitors, and over 127,000 trade visitors from around the world. When you participate in the CEO program you'll meet customers and qualified distributors from all over Europe and the world. The registration fee is only a fraction of what a booth would cost:- \$4,000 for four days. **Please see on-line registration and additional CEO information at:** <http://www.oceac.com/buyusa/med/medica3.html>

